

Ajmera Realty & Infra India Limited



Regd. Office: "Citi Mall", 2nd Floor, Link Road, Andheri (West), Mumbai 400 053

Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com

CIN NO. L27104 MH 1985 PLC035659

Ref: SEC/ARIL/BSE-NSE/2022-23

Date: July 7, 2022

The Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001 Script Code : 513349	National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex Bandra(East) Mumbai-400051 Script Code : AJMERA
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Dear Sir/Madam,

Sub: Operations Update for the Quarter Ended June 30, 2022

Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Regulations")

With reference to the above captioned subject and reference, please find enclosed a statement containing an update on the operations of the Company for the quarter ended June 30, 2022.

This is for your information and appropriate dissemination.

Thanking You.

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

**VINIT TANNA
COMPANY SECRETARY & COMPLIANCE OFFICER
A50504**

Enc.: As above

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Ajmera achieves sales value of INR 400 crores in Q1 FY23; records an exponential growth of 261% YoY

The summary of our Operational performance for Q1 FY23, at a consolidated level is as under:

Key Highlights:

- Carpet Area sales stood at 1,57,438 Sq.ft., up by 155% YoY, compared to 61,663 Sq.ft. in Q1 FY22
- Sales Value stood at INR 400 crores, up 261% YoY, compared to INR 111 crores in Q1 FY22
- Collection stood at INR 210 crores, up by 93%, compared to INR 109 crores in Q1 FY22

Mumbai, 7th July 2022: Ajmera Realty & Infra India Ltd (BSE: 513349 & NSE: AJMERA), a leading real estate company with a pan India presence, announced its operational numbers for Q1 FY23.

ARIIL clocks sales value of INR 400 crores; achieves annual levels of FY22 in the first quarter of FY23

Ajmera Realty & Infra India Limited (ARIIL) recorded sales value of INR 400 crores in Q1 FY23, the quarter registered an exponential increase as compared to the Rs. 431 crores which the Company clocked for the entire fiscal of last year. Additionally, sales velocity has been observed in a quarter despite headwinds from the introduction of metro cess, higher input costs and upward revision of the repo rate.

The carpet area sold by ARIIL was 1,57,438 Sq.ft. in Q1 FY23 which was an incremental growth of 155% from the 61,663 Sq. ft in Q1 FY 22.

Performance Summary - Q1 FY23:

Particulars	Q1 FY23	Q1 FY22	YoY	Q4 FY22	QoQ
Carpet area sold (Sq. ft)	1,57,438	61,663	155%	68,540	130%
Sales Value (INR Cr)	400	111	261%	122	229%
Collection (INR Cr)	210	109	93%	93	126%

Commenting on Q1 FY23 operational performance, **Mr. Dhaval Ajmera, Director, Ajmera Realty & Infra India Ltd** said, "The Company performed exceptionally well during Q1 FY 23 on the back of the Ajmera Manhattan launch during April 2022. Despite the high input cost scenario and projected high interest environment, we are observing a positive momentum from the home buyers. As announced earlier it will be our endeavor to launch new projects in FY23 and take the growth momentum forward."